

Refrigeration and Air Conditioning Africa

RACCA

JOURNAL[®]

ISSN1812-772X | R87.73

January 2017 | Vol 32 No 11



Heating | Energy | Ventilation | Air Conditioning | Refrigeration



ULF LANGENHORST: KEEPING IT PROFESSIONAL

Since taking over Ductech in 1999, managing director Ulf Langenhorst has transformed the company from being purely a duct manufacturer to a reputable HVAC contracting company.

Ulf Langenhorst is the managing director of Ductech, a Johannesburg based HVAC contracting company established in 1990. He bought into the company in 1999 and became its sole owner.

EARLY YEARS

Langenhorst was born and raised in Namibia. After completing his secondary schooling, he went on to study mechanical engineering in Pretoria with a bursary from the Namibian government. He was introduced to the HVAC industry at this stage.

He relocated to South Africa permanently in 1990 upon receiving employment with Eskom. Here he became the HVAC project engineer during the construction of the Majuba power station, for which he also completed his dissertation.

AT DUCTECH

Langenhorst left the employment of Eskom in 1994, after receiving an offer to become a contracts director with the HVAC contractor for Majuba. Ductech supplied all the ducting for the Majuba power station at the time, and Langenhorst realised the growth opportunity within Ductech as a HVAC turnkey company.

Langenhorst transformed Ductech from being a mainly duct manufacturing company to a HVAC engineering-contracting turnkey project company. Since taking over the reins, and with the support from Ductech's dedicated and loyal team, he has guided Ductech to complete several multistorey buildings, hospitals, office parks, shopping centres, and various other commercial projects successfully. Its scope of work includes everything from thermal ice storage plants to variable refrigerant flow (VRF) installations and chilled water systems.

As a qualified professional, Langenhorst strives towards customer satisfaction, competitive pricing, excellent project management, and technically sound installations. "I believe this can and has been achieved by applying good engineering



*Ulf Langenhorst,
managing
director of
Ductech.*

principles with equipment selections; control philosophy; design; and dedicated, hard work," he explains.

He prides himself on the fact that during his time with Ductech, all projects were completed on time with no engineering comebacks or the like. He perceives the construction industry to be subjective at times when evaluating performance though.

PROJECTS

The new 10-storey Sasol head office, which changed the Sandton skyline in 2016, is the latest project completed by Ductech, at a HVAC contract value of R100-million.

Ductech is presently involved with two new 15-storey office buildings in Sandton, with expected completion in mid-2017.

Other project highlights include the 30-storey Civitas building in Pretoria, Melrose Arch Piazza, Telkom 58 00kWh ice storage plant, Alice Lane office towers in Sandton, Unitrans Office building, One Protea Place, and the Sasolburg Infachem Laboratory, among others.

FUTURE PLANS

It is Langenhorst's plan to continue growing Ductech organically while striving for absolute customer satisfaction based on objectivity. **RACA**

Our personality profile is a regular monthly feature on people in our industry. Appearance in this feature does not signify endorsement of any product or company and equally the views expressed are not those of Samsung.

There is a better way.

Samsung Eco-Living

Your one-stop answer to economical, eco-friendly work and home environments.



Please contact **Fourways Airconditioning** for more information

JHB & Central: (011) 704-6320

Pretoria: (012) 643-0445

W & N Cape: (021) 556-8292

Bloemfontein: 083 381 0074

Kwa-Zulu Natal: (031) 579-1895

Port Elizabeth: (041) 484-6413

George: 082 390 0708

Helderberg: (021) 864-5233



SAMSUNG